

WISE WEEKLY MARKET UPDATE

August 27, 2004

Main Board

Market Data

Volume: 7,353,436
Value: \$61,546,199.88
Advances/Declines: 20/4
Composite Index: 965.3504
Nominal Change in Index: 42.1010
Percentage Change in Index: 4.56 per cent
All T&T Index: 1,182.7012
Nominal Change in All T&T Index: 9.0732
Percentage Change in All T&T Index: 0.77 per cent

Volume Leaders by Company:

Capital & Credit Merchant Bank Ltd - 2,857,513 (38.86 per cent)
Grace Kennedy & Company Limited - 1,122,567 (15.27 per cent)
National Commercial Bank of Jamaica - 607,666 (8.26 per cent)

Major Advances.

BWIA (British West Indies Airways) rose 05 cents (23.81 per cent)
CCN (Caribbean Communications Network) rose 80 cents (8.99 per cent)
Capital & Credit Merchant Bank rose 15 cents (6.12 per cent)

Major Declines

NFM (National Flour Mills) down 20 cents (6.67 per cent)
NEL (National Enterprises Limited) down 35 cent (3.55 per cent)
JMMB (Jamaica Money Market Brokers) down 4 cents (2.17 per cent)

Exchange Rate

US\$1 = TT\$6.2899

Second Tier Market

Mora Ven Holdings share price was flat this week at \$2.50 per share. FNCU is still holding firm at \$1.05 per share. No shares traded in either security this week.

Mutual Fund Market

Praetorian Mutual Fund share price increased 1 cent in to close at \$5.16 per share. A total of 20,000 shares changed hands this week.

Weekly Summary

The stock market had a total of 7,353,436 shares crossing the floor. This is a decrease of 23.40 per cent compared to 9,599,626 shares traded last week. The total value of the shares amounted to \$61,546,199.88. The Composite Index closed at 965.3504 points representing an increase of 4.56 per cent, up 42.1010 points from last week's close at 923.2494 points. The ALL T&T index increased by 9.0732 points to close at 1,182.7012 points indicative of a percentage change of 0.77 per cent.

For the second week in a row, Capital & Credit Merchant Bank was the volume leader, accounting for 2,857,513 shares crossing the floor or 38.86 per cent of all trades this week. Grace Kennedy & Co Ltd. followed with a total of 1,122,567 shares being traded representing 15.27 per cent of total volume. National Commercial Bank of Jamaica had the third largest trade with 8.26 per cent of total volume. A total of 607,666 NCBJ shares crossed the floor.

Twenty shares advanced this week. The share with the largest increase in price this week was BWIA (British West Indies Airways) rising by \$ 0.05 (23.81 per cent) to close at 26 cents per share. CCN (Caribbean Communications Network) rose 8.99 per cent to close at \$9.70 per share and Capital & Credit Merchant Bank followed with an increase of 6.12 per cent to end at \$ 2.60 per share.

Four shares lost value with NFM (National Flour Mills) showing the largest decline this week as the share price fell 6.67 per cent to close at \$2.80 per share. Following was NEL (National Enterprises Limited) which fell 3.55 per cent to end at \$9.50 and, thirdly was JMMB (Jamaica Money Market Brokers) closing at \$1.80, a decrease of 2.17 per cent.

Scotiabank Trinidad and Tobago Ltd.

Nine Month Results to 31 July 2004

Scotiabank Trinidad and Tobago Ltd. posted earnings of 44.3 cents in the third quarter ended 31 July 2004. This compares with 50.6 cents in the first quarter and 42.9 cents per share in the second quarter. Net interest and other income was \$140.2 million, \$132.29 million and \$135.07 million in the first, second and third quarters respectively.

Overall, Earnings per share for the nine month period increased by 11.57 per cent from \$1.23 achieved for the same period last year to reach \$1.37.8, an increase of 14.3 cents. Net interest income slipped slightly from \$285.3 million to \$284.6 million, while other income reached \$122.9 million, up 13.52 per cent for the comparative period giving a total Net interest and other income of \$407.56 million, up 3.56 per cent.

Non interest expenses were reduced by 2.37 per cent, led mainly by a 64.18 per cent decline in loan loss expenses from \$18.9 million to \$6.77 million. Salaries and staff benefits rose 9.44 per cent to \$88.5 million and Premises and technology expenses increased by 5.71 per cent to \$40.1 million, while there were less than 5 per cent reductions in Communications and marketing expenses and other expenses respectively.

Income before tax was up 9.16 per cent to \$220.87 million, which together with a slight reduction in the effective tax rate from 28.25 per cent to 26.64 resulted in Income after tax increasing 11.61 per cent to reach \$162.02 million.

	Q1	Q2	Q3	Total
Net Interest and other income (\$million)	140.2	132.29	135.07	407.56
Net income (\$million)	59.5	50.39	52.13	162.02
Earnings per share (cents)	50.6	42.9	44.3	137.8
Dividend per share (cents)	18	18	18	54

Net income margin increased from 36.89 per cent to 39.75 per cent. Return on equity was also up, increasing from 23.07 per cent to 23.13 per cent, while Return on total assets rose from 2.56 per cent to 2.99 per cent.

A third interim dividend of 18 cents per share has been declared and will be paid on 27 September 2004. This brings total dividends for the year so far to 54 cents per share. Our projections are for a final dividend of 21 cents per share which will result in total dividend of 75 cents for 2004, resulting in a yield of 2.4 per cent at the current price of \$31.20 per share.

Based on these results, we forecast year end earnings of \$1.85 per share, which will result in an earnings multiple of 16.86 times at the current price. Continued moderate price appreciation is expected in Scotiabank shares.

Angostura Holding Limited

Half Year Results as at June 30, 2004.

Net revenues decreased from \$617.526 million to \$607.819 million representing a fall of 1.57 per cent due to the decrease in sales from \$ 811.269 million in 2003 to \$ 775.074 million in 2004. The drag on revenues was due primarily to a decline in bulk rum sales Barcadi International. Described by the Chairman as a low margin, high volume operation, the company has indicated that steps are being taken to improve the performance of their business unit.

Angostura will also be placing emphasis on their own indigenous brands in an attempt to boost revenue.

Cost of sales fell 2.10 percent for 2004, a change of \$8.194 million. This to some extent countered the falling sales levels resulting in a minimal decrease in gross profit of 0.66 per cent from \$228.193 million to \$226.680 million leading to a 0.08 per cent increase in the gross profit margin from 28.12 per cent in 2003 to 29.20 per cent in 2004, indicating that there was some degree of management control over Angostura's operations.

Operating expenses for this period last year was \$186.662 million compared to \$185.208 million for 2004. Operating profit decreased by 0.14 per cent. Angostura's operating profit margin increased from 6.73 per cent to 6.82 per cent. Their finance costs rose 0.06 per cent. Investment income dropped \$4.067 million by 16.42 per cent. Gain on sale of investments rose 4.46 per cent.

Group profit before tax and profit attributable to shareholders increased 21.21 percent and 54.60 per cent to be reported at \$24.426 million and \$32.359 million respectively leading to enhanced earnings per share of 16 cents compared to 10 cents in 2003. Dividend payout however remained flat at 5 cents.

Angostura is in the process of commissioning a new ethanol dehydration facility which is expected to improve their earnings position in the medium term.

We are forecasting a full year's earnings of 40 cents with a full dividend payout of 12 cents consistent with 2003 results.

Berger Paints Trinidad Ltd.

Half Year results to 30 June

Berger Paints Trinidad Ltd. results for the six month interim show Net sales increased 3.45 per cent to \$14.97 million compared with the corresponding period in 2003. However, Operating loss increased by 8.96 per cent to reach \$1.19 million. Depreciation charges were down 6.87 per cent resulting in a loss before tax of \$1.85 million, (2003 - \$1.8 million). Net Loss grew by 2.75 per cent to \$1.9 million (2003 - \$1.85 million).

On the Balance sheet Non-Current Assets increased 17.41 per cent or \$3.1 million to \$21.2 million as Retirement benefit assets rose 46.55 per cent from \$7.4 million to \$10.85 million. Stock inventory was reduced by 50.48 per cent to \$7.37 million due mainly to the adoption of the parent Group's policy regarding the treatment of stock obsolescence in the latter half of 2003 thereby presenting a fairer valuation of its inventories. Debtors increased 15.31 per cent over the period under review to \$7.1 million.

Overall, Current Assets fell 33.64 per cent to \$14.93 million.

Berger Paints significantly reduced its bank overdraft from \$3.13 million to \$984,000. This initiative was a major contributor to Current Liabilities dropping 28.24 per cent to \$5.55 million, which in turn resulted in Working Capital of \$9.38 million, down by \$5.38 million or 36.47 per cent. Non-Current Liabilities of \$3.87 million fell 7.24 per cent and resulted in Net Assets of \$26.7 million, down 6.76 per cent.

On the Stock Market, Berger shares which opened the year at \$3.00 per share, appreciated 100 per cent to a high of \$6.00 in March before declining to its current price of \$3.12, representing a gain of 4 per cent year to date. The Management of Berger Paints needs to find ways of controlling its operating expenses in order to curb the current trend of recurring losses.

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Member of the Trinidad and Tobago Stock Exchange Ltd.**

VOLUME 7,353,436
 VALUE \$ 61,546,199.88

WEEKLY MARKET UPDATE

as at : Friday August 27, 2004

West Indies Stockbrokers Limited

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COMPOSITE INDEX 965.35 ALL T&T INDEX 1,182.70 Adv./Dec. Ratio 20/4
 CHANGE 42.10 CHANGE 9.07
 % CHANGE 4.56% % CHANGE 0.77%

Security	Fiscal Yr. End	Hist. EPS	Hist. Div.	Est. EPS	Est. Div	Hist. Yield	Hist. P/E	Est. Yield	Est. P/E	Last Quote	Price Change	% Change	Running EPS	Running P/E	52 Week High	52 Week Low
Banks																
FirstCaribbean Intl.	Oct-31	29.1	15.8	30.0	16.0	1.66%	32.65	1.68%	31.67	9.50			27.3	34.77	9.50	7.85
National Commercial Bank Jamaica	Sep-03	12.0	5.4	16.0	5.4	0.00%	23.33	1.93%	17.50	2.80			13.0	21.54	2.80	1.55
RBTT Financial Holdings	Mar-31	235.0	100.0	282.0	100.0	2.30%	18.49	2.30%	15.41	43.45	-0.20	-0.46%	243.0	17.88	45.30	23.76
Republic Bank	Sep-30	367.0	180.0	460.0	190.0	2.34%	20.98	2.47%	16.74	77.00	1.50	1.99%	402.0	19.15	74.30	42.62
Scotiabank	Oct-31	165.6	70.0	190.0	80.0	2.22%	19.02	2.54%	16.58	31.50	0.50	1.61%	166.3	18.94	30.65	24.71
Non-Banking/Finance																
ANSA Fin. & Merch. Bank	Dec-31	98.0	32.0	100.0	32.0	1.98%	16.48	1.98%	16.15	16.15	0.35	2.22%	103.0	15.68	15.60	8.60
Capital & Credit Merchant Bank	Dec-31	8.4	1.0	18.0	1.0	0.38%	30.95	0.38%	14.44	2.60	0.15	6.12%	15.1	17.22	2.35	0.65
Guardian Holdings	Dec-31	215.0	54.0	215.00	54.0	1.54%	16.35	1.54%	16.35	35.15	0.05	0.14%	215.0	16.35	35.15	20.80
JMMB	Mar-31	11.0	1.5	11.0	1.5	0.83%	16.36	0.83%	16.36	1.80	-0.04	-2.17%	11.0	16.36	2.13	0.64
National Enterprises	Mar-31	81.0	41.0	81.0	41.0	4.32%	11.73	4.32%	11.73	9.50	-0.35	-3.55%	81.0	11.73	10.15	4.70
Sagicor Financial Corporation	Dec-04	66.4	18.0	72.5	18.0	1.33%	20.33	1.33%	18.62	13.50	0.64	4.98%				
Conglomerates																
ANSA Mc AI	Dec-31	144.0	65.0	172.0	65.0	1.97%	22.92	1.97%	19.19	33.00	0.50	1.54%	152.0	21.71	32.20	18.00
B'dos Shipping & Trading	Sep-30	135.5	47.5	174.0	47.5	2.38%	14.76	2.38%	11.49	20.00	0.50	2.56%	204.0	9.80	19.50	11.31
Grace, Kennedy & Co.	Dec-31	63.7	7.1	72.0	7.1	0.68%	16.34	0.68%	14.46	10.41	0.41	4.10%	63.7	16.34	10.00	4.60
Neal & Massy Holdings	Sep-30	190.0	67.0	230.00	80.0	1.97%	17.92	2.35%	14.80	34.05	0.95	2.87%	185.00	18.41	32.75	22.30
Trading																
Agostini's	Sep-30	34.9	12.0	20.0	10.0	1.30%	26.50	1.08%	46.25	9.25	0.25	2.78%	43.1	21.46	8.50	6.00
BWIA	Dec-31	0.0	0.0	0.0	0.0	0.00%	0.00	0.00%	0.00	0.26	0.05	23.81%	0.0	0.00	3.00	0.32
Furness T'dad	Dec-31	25.0	5.0	38.0	5.0	0.91%	22.00	0.91%	14.47	5.50	0.20	3.77%	37.0	14.86	5.60	4.15
LJ Williams A	Dec-31	0.0	0.0	0.0	0.0	0.00%	0.00	0.00%	0.00	0.62			0.5	124.00	0.67	0.50
LJ Williams B	Dec-31	0.0	0.0	0.0	0.0	0.00%	0.00	0.00%	0.00	1.20			4.80	25.00	2.60	1.20
Prestige Holdings	Nov-30	27.4	17.0	37.0	20.0	2.00%	31.06	2.35%	23.00	8.51	0.21	2.53%	30.9	27.54	8.10	4.00
Property																
PLIPDECO	Dec-31	170.00	21.0	170.00	21.0	1.05%	11.76	1.05%	11.76	20.00	0.55	2.83%	170.0	11.76	19.35	9.91
Valpark Shopping Plaza	Mar-31	47.3	0.0	47.3	0.0	0.00%	10.57	0.00%	10.57	5.00			47.3	10.57	5.00	5.00
Manufacturing																
Angostura Holdings	Dec-31	31.0	12.0	40.0	12.0	2.50%	15.48	2.50%	12.00	4.80			31.0	15.48	5.00	4.25
Berger Paints Trinidad	Dec-31	0.0	17.0	0.0	17.0	5.43%	0.00	5.43%	0.00	3.13	0.01	0.32%	39.0	8.03	6.00	3.00
Caribbean Comm Network	Dec-31	54.0	25.0	63.0	28.0	2.58%	17.96	2.89%	15.40	9.70	0.80	8.99%	71.0	13.66	8.80	4.20
Flavorite Foods	Dec-31	24.0	10.5	41.0	13.0	2.39%	18.33	2.95%	10.73	4.40			24.0	18.33	4.40	3.45
Lever Brothers WI	Dec-31	142.0	170.0	160.0	150.0	5.86%	20.42	5.17%	18.13	29.00			152.0	19.08	30.31	29.00
National Flour Mills	Dec-31	23.0	16.0	23.0	16.0	5.71%	12.17	5.71%	12.17	2.80	-0.20	-6.67%	20.0	14.00	3.20	2.50
Readymix (West Indies)	Dec-31	44.0	15.0	48.0	15.0	2.21%	15.45	2.21%	14.17	6.80			44.0	15.45	6.80	6.05
Trinidad Cement	Dec-31	50.0	18.0	60.0	19.0	2.62%	13.72	2.77%	11.43	6.86	0.11	1.63%	69.0	9.94	6.61	5.04
Trinidad Publishing Co.	Dec-31	45.0	25.0	56.0	30.0	2.67%	20.78	3.21%	16.70	9.35	0.04	0.43%	49.0	19.08	9.30	4.50
West Indian Tobacco Co.	Dec-31	104.5	103.0	120.0	110.0	4.70%	20.96	5.02%	18.25	21.90	0.50	2.34%	104.5	20.96	21.40	18.00