

WISE
WEEKLY MARKET UPDATE

August 20, 2004

Main Board

Market Data

Volume: 9,599,626

Value \$64,971,941.44

Advances/Declines: 13/6

Composite Index: 923.2494

Nominal Change in Index: + 1.9781

Percentage Change in Index: + 0.21 per cent

All T&T Index: 1,173.6280

Nominal Change in All T&T Index: + 4.3016

Percentage Change in All T&T Index: + 0.37 per cent

Volume Leaders by Company:

Capital & Credit Merchant Bank Ltd. – 6,678,105 (69.57 per cent)

Guardian Holdings Ltd. – 787,581 (27.96 per cent)

National Commercial Bank Jamaica – 715,040 (7.45 per cent)

Major Advances.

Agostini's Ltd. up 50 cents (5.88 per cent)

Capital & Credit Merchant Bank up 10 cents (4.26 per cent)

Prestige Holdings Ltd. up 20 cents (2.47 per cent)

Major Declines

BWIA (West Indies) Airways down 08 cents (27.59 per cent)

National Flour Mills down 15 cents (4.76 per cent)

Jamaica Money Market Brokers Ltd. down 6 cent (3 per cent)

Exchange Rate

US\$1 = TT\$6.2899

Second Tier Market

Mora Ven Holdings share price declined by 20 cents to close the week at \$2.50. A total of 1000 Mora Ven Holdings shares crossed the floor. FNCU share price remained at \$1.05 with no shares being traded.

Mutual Fund Market

Praetorian Property Mutual Fund share price was unchanged at \$5.15 per share. A total of 24,000 shares traded this week.

Weekly Summary

A total of 9,599,626 shares changed hands this week, up 9.25 per cent from 8,786,359 shares traded last week. Total value of shares crossing the floor this week was

\$64,971,941.44. The Composite index increased by 1.9781 points or 0.21 per cent to 923.2494 points, while the All T&T index rose by 4.3016 points or 0.37 per cent to close the week on 1,173.6280 points. Thirteen shares advanced while six declined.

Capital & Credit Merchant Bank led volume trades with 6,678,105 shares traded for 69.57 per cent of total volume. Total Guardian Holdings Ltd. shares traded reached 787,581, representing 8.20 per cent of all trades. National Commercial Bank Jamaica had the third largest shares traded with 715,040 shares crossing the floor, or 7.45 per cent of total volume.

Agostini's Ltd was the top share advancing this week, increasing by 5.88 per cent or 50 cents to \$9.00 per share. Capital & Credit Merchant Bank share price moved up 4.26 per cent or 10 cents to \$2.45 per share, while Prestige Holdings Ltd. share price gained 2.47 per cent or 20 cents to close at \$8.30 per share.

BWIA (West Indies) Airways share price fell by 27.59 per cent to reach 21 cents per share. National Flour Mills lost 4.76 per cent on its share price to close at \$3.00 followed by Jamaica Money Market Brokers, down 3.16 per cent or 6 cents to \$1.84 per share.

Sagicor Financial Corporation

Sagicor share price gained 10 cents per share to close at \$4.25BDS. Total volume of shares traded this week amounted to 264,007 shares.

ANSA MC AL LIMITED

Half year results to 30 June 2004

Ansa Mc Al Ltd. posted earnings per share of 63 cents for the first half of financial year ended 30 June 2004. This represents a 14.55 per cent improvement from the 55 cents achieved over the same period last year. Group Turnover reached \$1.3 billion, up 15.37 per cent despite industrial actions which affected production and sales at Carib and Carib Glass Ltd. The workers' dispute was settled in July and therefore would also have some effect on sales in the second half year. Operating income grew by 15.27 per cent to \$228.75 million and the operating margin of 17.58 per cent was relatively flat compared to 2003.

Profit before tax increased by 13.68 per cent to \$171.2 million with taxation reaching \$42.1 million, up 7 per cent. The effective rate of tax fell from 26.14 per cent to 24.61 per cent. Profit after tax was up 16.05 per cent to \$129.1 million, while Profit attributable to shareholders rose 17.03 per cent to \$106.6 million. The directors have declared an interim dividend of 25 cents per share, the

same for the corresponding period last year, and will be paid on 17 September 2004. The shares will trade ex-div from 26th August.

Ansa Mc Al acquired 100 per cent of A.S. Bryden & Sons (Barbados) Ltd. during the period and effected the merger of the operations of Ansa Merchant Bank Ltd. and the Tatil Group. Also, during the second half year, the Group intends to make significant investments, particularly in the manufacturing sector, in preparation for the anticipated competition associated with the Caribbean Single Market and the Free Trade Area of the Americas. Management will be looking forward to improved results arising out of these initiatives.

Our projections are for year end earnings of \$1.72 per share based on these interim results. At the current price of \$32.50, Ansa Mc al shares are trading at an earnings multiple of 18.90 times which is above the multiples of similar companies listed on the T&T Stock Exchange.

National Flour Mills

Half Year Results as at June 30, 2004.

National Flour Mills (NFM) half year results were generally below the market's expectations.

They had a modest increase in turnover from \$277.736 in 2003 to \$320.402 in 2004 representing a change of \$42.666 million (an increase of 15.36 per cent). On the other hand, cost of sales increased 20.58 per cent undoubtedly leading to a decrease in gross profit of 10.07 per cent as profit fell from \$47.267 million in 2003 to 42.209 million in 2004. As a result operating profit margin fell 3.74 per cent from 17.01 per cent in 2003 to 13.27 percent in 2004. This decrease was due to NFM's absorption of increasing commodity prices which was not passed on to consumers.

NFM suffered an increase in operating expenses leading to a drop in net profit before taxation from \$20.634 million to \$14.117 million. This represented a change of \$ 6.517 million or 31.58 per cent. Taxation decreased 49.25 per cent but did not alter the net profit after taxation which still fell \$3.469 from \$14.445 million in 2003 to \$10.976 million in 2004, a negative percentage change of 24.02.

The effect of absorbing increasing commodity prices ultimately affected NFM's earnings per share bringing it down to 9 cents compared to 12 cents for the same period last year, a decrease of 0.25 per cent.

Dividend per share remained flat with NFM paying out the same dividend of 7 cents as they did for the similar period in 2003.

Recent price increases for some of NFM's products could leave the company vulnerable to competition and substitute products. This may negate the potential benefits of their new flour mill facilities now under construction.

In our estimation NFM would do well to match last year's performance and we therefore expect earnings and dividends to remain flat.

Capital & Credit Merchant Bank Ltd.

Half year results to 30 June 2004

Amounts in Jamaican Dollars

CCMB operates two main business segments, Banking and related services and Financial and related services. Operations of the Banking and related services segment include taking deposits, granting loans and other credit facilities and foreign currency trading. This segment showed a slight decrease in Revenue from \$317.68 million to \$310.22 million, while Operating expenses increased 23.44 per cent to \$199.66 million, resulting in Profit before tax of \$132.27 million, down 21.85 per cent.

The Financial and related services segment is responsible for securities trading, stockbroking, portfolio planning, pension fund management and investment advisory services. Revenue in this segment reached \$713.17 million from \$129 million. Operating expenses grew from \$38.2 million to \$117.59 million, resulting in Profit before tax of \$595.58 million, up 555.97 per cent.

Overall, Profit before tax rose 195 per cent to \$727.86 million and after deducting taxation of \$140.95 million, Net Profit reached \$586.9 million, up 221.78 per cent. Net profit margin increased from 8.94 per cent to 20.66 per cent. The Group posted earnings of \$1.00 per share, which represents a 185.71 per cent increase over 35 cents achieved for the same period last year. CCMB added 53 cents earnings per share in the second quarter to 47 cents posted for the first quarter, thereby surpassing total earnings of 84 cents achieved for the full year in 2003. An interim dividend of 7.5 cents per share will be paid to shareholders on record as at 5 August 2004.

Return on Equity increased from 18.48 per cent to 46.58 per cent, Return on assets rose from 1.01 per cent to 2.56 per cent and Expense to Income ratio improved from 44.76 per cent to 28.88 per cent.

CCMB along with its parent company Capital and Credit Financial Group Ltd. won the bid to acquire the Jamaica Unit Trust Services Ltd. which is anticipated to add to the profitability of the Group upon completion of the

acquisition which is expected to be finalized in the third quarter.

On the Local Stock Market, CCMB shares rose by 45 cents to TT\$2.45 in the last 2 weeks, an increase of 22.5 per cent. For the year thus far, CCMB shares made the

highest gains on the market of 200 per cent or \$1.60 cents from its opening price of 80 cents per share. Based on the half year, we revise our year end earnings to TT 18 cents per share, which gives a multiple of 13.61 times at the current price of TT\$2.45.

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Member of the Trinidad and Tobago Stock Exchange Ltd.**

VOLUME 9,599,626
 VALUE \$ 64,971,941.44

WEEKLY MARKET UPDATE

as at : Friday August 20, 2004

West Indies Stockbrokers Limited

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COMPOSITE INDEX 923.25 ALL T&T INDEX 1,173.63 Adv./Dec. Ratio 13/6
 CHANGE 1.98 CHANGE 4.30
 % CHANGE 0.21% % CHANGE 0.37%

Security	Fiscal Yr. End	Hist. EPS	Hist. Div.	Est. EPS	Est. Div	Hist. Yield	Hist. P/E	Est. Yield	Est. P/E	Last Quote	Price Change	% Change	Running EPS	Running P/E	52 Week High	52 Week Low
Banks																
FirstCaribbean Intl.	Oct-31	29.1	15.8	30.0	16.0	1.66%	32.65	1.68%	31.67	9.50			27.3	34.77	9.50	7.85
National Commercial Bank Jamaica	Sep-03	12.0	5.4	16.0	5.4	0.00%	23.33	1.93%	17.50	2.80			13.0	21.54	2.80	1.55
RBTT Financial Holdings	Mar-31	235.0	100.0	282.0	100.0	2.29%	18.57	2.29%	15.48	43.65	-0.01	-0.02%	243.0	17.96	45.30	23.76
Republic Bank	Sep-30	367.0	180.0	460.0	190.0	2.38%	20.57	2.52%	16.41	75.50	1.20	1.62%	402.0	18.78	74.30	42.62
Scotiabank	Oct-31	165.6	70.0	190.0	80.0	2.26%	18.72	2.58%	16.32	31.00	0.35	1.14%	166.3	18.64	30.65	24.71
Non-Banking/Finance																
ANSA Fin. & Merch. Bank	Dec-31	98.0	32.0	100.0	32.0	2.03%	16.12	2.03%	15.80	15.80	0.20	1.28%	103.0	15.34	15.60	8.60
Capital & Credit Merchant Bank	Dec-31	8.4	1.0	18.0	1.0	0.41%	29.17	0.41%	13.61	2.45	0.10	4.26%	15.1	16.23	2.35	0.65
Guardian Holdings	Dec-31	215.0	54.0	215.00	54.0	1.54%	16.33	1.54%	16.33	35.10	-0.05	-0.14%	215.0	16.33	35.15	20.80
JMMB	Mar-31	11.0	1.5	11.0	1.5	0.82%	16.73	0.82%	16.73	1.84	-0.06	-3.16%	11.0	16.73	2.13	0.64
National Enterprises	Mar-31	81.0	41.0	81.0	41.0	4.16%	12.16	4.16%	12.16	9.85	-0.07	-0.71%	81.0	12.16	10.15	4.70
Conglomerates																
ANSA Mc Al	Dec-31	144.0	65.0	172.0	65.0	2.00%	22.57	2.00%	18.90	32.50	0.30	0.93%	152.0	21.38	32.20	18.00
B'dos Shipping & Trading	Sep-30	135.5	47.5	174.0	47.5	2.44%	14.39	2.44%	11.21	19.50			204.0	9.56	19.50	11.31
Grace, Kennedy & Co.	Dec-31	63.7	7.1	72.0	7.1	0.71%	15.70	0.71%	13.89	10.00			63.7	15.70	10.00	4.60
Neal & Massy Holdings	Sep-30	190.0	67.0	230.00	80.0	2.02%	17.42	2.42%	14.39	33.10	0.35	1.07%	185.00	17.89	32.75	22.30
Trading																
Agostini's	Sep-30	34.9	12.0	20.0	10.0	1.33%	25.79	1.11%	45.00	9.00	0.50	5.88%	43.1	20.88	8.50	6.00
BWIA	Dec-31	0.0	0.0	0.0	0.0	0.00%	0.00	0.00%	0.00	0.21	-0.08	-27.59%	0.0	0.00	3.00	0.32
Furness T'dad	Dec-31	25.0	5.0	38.0	5.0	0.94%	21.20	0.94%	13.95	5.30			37.0	14.32	5.60	4.15
LJ Williams A	Dec-31	0.0	0.0	0.0	0.0	0.00%	0.00	0.00%	0.00	0.62			0.5	124.00	0.67	0.50
LJ Williams B	Dec-31	0.0	0.0	0.0	0.0	0.00%	0.00	0.00%	0.00	1.20			4.80	25.00	2.60	1.20
Prestige Holdings	Nov-30	27.4	17.0	37.0	20.0	2.05%	30.29	2.41%	22.43	8.30	0.20	2.47%	30.9	26.86	8.10	4.00
Property																
PLIPDECO	Dec-31	170.00	21.0	170.00	21.0	1.08%	11.44	1.08%	11.44	19.45	0.10	0.52%	170.0	11.44	19.35	9.91
Valpark Shopping Plaza	Mar-31	47.3	0.0	47.3	0.0	0.00%	10.57	0.00%	10.57	5.00			47.3	10.57	5.00	5.00
Manufacturing																
Angostura Holdings	Dec-31	31.0	12.0	31.0	12.0	2.50%	15.48	2.50%	15.48	4.80			31.0	15.48	5.00	4.25
Berger Paints Trinidad	Dec-31	0.0	17.0	0.0	17.0	5.45%	0.00	5.45%	0.00	3.12	0.01	0.32%	39.0	8.00	6.00	3.00
Caribbean Comm Network	Dec-31	54.0	25.0	63.0	28.0	2.81%	16.48	3.15%	14.13	8.90	0.10	1.14%	71.0	12.54	8.80	4.20
Flavorite Foods	Dec-31	24.0	10.5	41.0	13.0	2.39%	18.33	2.95%	10.73	4.40			24.0	18.33	4.40	3.45
Lever Brothers WI	Dec-31	142.0	170.0	160.0	1.5	5.86%	20.42	0.05%	18.13	29.00			152.0	19.08	30.31	29.00
National Flour Mills	Dec-31	23.0	16.0	23.0	16.0	5.33%	13.04	5.33%	13.04	3.00	-0.15	-4.76%	20.0	15.00	3.20	2.50
Readymix (West Indies)	Dec-31	44.0	15.0	48.0	15.0	2.21%	15.45	2.21%	14.17	6.80			44.0	15.45	6.80	6.05
Trinidad Cement	Dec-31	50.0	18.0	60.0	19.0	2.67%	13.50	2.81%	11.25	6.75	0.14	2.12%	69.0	9.78	6.61	5.04
Trinidad Publishing Co.	Dec-31	45.0	25.0	56.0	30.0	2.69%	20.69	3.22%	16.63	9.31	0.01	0.11%	49.0	19.00	9.30	4.50
West Indian Tobacco Co.	Dec-31	104.5	103.0	120.0	110.0	4.81%	20.48	5.14%	17.83	21.40			104.5	20.48	21.40	18.00